# Eduardo Sanchez

Front-end Developer

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Front-end Developer with over 1 year of professional experience in HTML5, CSS3, JavaScript, TypeScript, React, and Node.js. Leveraging a distinctive blend of technical proficiency and a sales background, excelling in understanding customer needs, and crafting engaging user experiences. Effective communicator with robust leadership and problem-solving capabilities. Highly skilled in both independent and collaborative web development projects, actively seeking opportunities for professional growth and learning.

## **EDUCATION**

California State University San Marcos Bachelor of Science, Computer Science

## WORK EXPERIENCE

Full Stack Engineer

Tendbe (remote)

Tallinn, Estonia August 2022 – November 2023

- Participated in project development using React, TypeScript, Node.js (Express.js), and MongoDB. Implemented polished and modern styling with Styled Components.
- Enhanced legacy code, implemented new features, and boosted scalability, contributing to overall code optimization and modernization.
- Proactively identified and addressed critical pain points, bridging the gap between software development and sales for improved functionality and user satisfaction.
- Collaborated effectively with a global remote team, cultivating open communication and teamwork.

# **Business Account Executive**

Spectrum business

- Sold primary and ancillary communications solutions to businesses in specified territories.
- Managed designated territories in the San Diego and Carlsbad areas for business clients, overseeing all aspects of the business accounts.
- Consistently ranked as the highest-performing Business Account Executive for three consecutive months in the region (December 2022- February 2023).
- Demonstrated strong product knowledge and selling skills, implementing new sales technique

San Marcos, CA

2021 - 2023

San Diego, CA April 2022 – August 2023



#### Sales Representative

Cox Communications

- Generated new business through successful networking and cold calling.
- Assisted customers with the purchase and/or addition of services.
- Consistently reached or exceeded company sales goals.
- Communicated with existing customers via phone or email, developed and maintained professional relationships.

#### Mail Courier

Southwestern Community College

- Work study program delivering internal and external correspondence to all school departments.
- Responsible for the pre-trip inspection of delivery vehicle for proper and safe operating conditions before and after delivery of mail.
- Maintain all logs and reporting documentation, attention to detail.

#### Cashier/Front

Northgate Market

- Promptly and accurately assisted costumers with checkout and answered any outstanding questions.
- Worked collaboratively with other cashiers and aided them if required.
- Great knowledge of the store's system and codes to be precise and efficient.

## **SKILLS & COMPETENCIES**

- HTML5 and CSS3
- Typescript
- JavaScript
- React.js
- Angular.js
- Node.js
- Python
- Agile and Kanban Methodologies
- MongoDB
- MySQL
- Web Performance Optimization

- Mobile first Development Practice
- Database Queries
- UX/UI Assessment
- DOM Manipulation
- Styled Components / Tailwind
- Figma
- Redux / NGXS
- cPanel / WHM
- Slack
- GitLab / Jira
- Fluent in English and Spanish

San Diego, CA August 2017 – January 2019

San Diego, CA November 2014 - November 2015